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## How to Call "Bullshit" with a Graph

A Construction Company suffered an accident on a construction site, caused by another trade. The Construction Company was not able to work on the site for 6 weeks following the accident, and sued the company responsible for the accident for loss of profits.

The Construction Company produced a large damages claim, and long list of what it had lost, including:

- Loss of profits on the project contract
- Loss of profits due to delay
- Loss of profits due to loss of labour efficiency
- Management and staff time

The response by the Defendants was simple. The Defendant's graph showed that the damages claim was well beyond reality, in the context of the Construction Company's profit level before and after the accident.



Get my help addressing damages in your cases. No Bull.

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